

PANNONE  
LOPES  
DEVEREAUX &  
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*counselors at law*

For Immediate Release

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**Pannone Lopes Devereaux & West Partner Teno A. West addresses public-private partnerships in *US Financier Worldwide***

Providence, RI (January 11, 2011) Pannone Lopes Devereaux & West Partner Teno A. West, who leads the firm's Municipal Infrastructure Team, is featured this month in *US Financier Worldwide*, a leading source of news and analysis in the global corporate finance marketplace.

Mr. West is considered a national authority in the areas of public-private partnerships; water and wastewater law; solid waste management alternative energy projects; procurement law; and design-build-operate projects. Mr. West routinely represents government agencies in many parts of the United States dealing with the challenges associated with municipal infrastructure projects and related legislation required for undertaking alternative procurements and design-build and design-build-operate projects.

The interview is part of *US Financier Worldwide* "10Question" segments, and includes Mr. West's comments on the benefits, trends and obstacles surrounding public-private partnerships (PPPs) in the U.S. Below is a sample Q&A of this informative interview. To read more, please [click here](#) for the entire transcript.

**US Financial Worldwide:** What are the major benefits of public-private partnerships?

**Mr. West:** The major benefit of a public-private partnership is in getting the private entities involved to deliver a product more efficiently, more cost effectively, and with improved service. The private entity has the expertise to provide the service; it is their focus, it is what they were created for – be it a water company, a solid waste company or a transportation company. PPPs also move us away from some of the traditional delivery models that we see in the US. Many of our public works and infrastructure projects are currently completed on a low bid basis; they are not negotiated deals. Public-private partnerships allow governments to get the best contractual arrangement and the best company or vendor to provide the service. They are not low bid arrangements, and they allow the government to get the best value.

For more information about the firm, please log onto [www.pldw.com](http://www.pldw.com) or contact David C. Sweet, Director of Administration, at 401-824-5100.

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#### **ABOUT PANNONE LOPES DEVEREAUX & WEST LLC**

The attorneys and staff at Pannone Lopes Devereaux & West LLC (PLDW) are committed to developing practical and cost effective solutions while also being supportive of the community in a meaningful way. With offices in Rhode Island, Connecticut, Massachusetts, New York and Florida, PLDW has developed a business model that combines international expertise with a more cost-effective delivery system that involves cross training of lawyers and a more practical approach to problem solving. The primary areas of practice for the firm include administrative, corporate and municipal law, civil litigation, government relations, real estate and commercial lending and estate planning and special masterships. The partners' demand of themselves and those on the PLDW team, an unparalleled sense of urgency and responsiveness which is derived from an authentic appreciation for their clients and the community in which they serve. For more information, visit [www.pldw.com](http://www.pldw.com)