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Pannone Lopes Devereaux & West Partner Teno A. West Invited to Speak at ISWA's World Solid Waste Congress in Florence, Italy

New York – September 17, 2012 – Pannone Lopes Devereaux & West LLC (PLDW) Partner Teno A. West, who leads the firm's Municipal Infrastructure Team, will be among the featured speakers at the International Solid Waste Association's (ISWA) World Solid Waste Congress in Florence, Italy, September 17-19. The prestigious global conference attracts some of the most renowned researchers, scientists, government officials and academicians from countries and markets around the world who are pioneering cutting edge developments in solid waste management and emerging technologies such as gasification, anaerobic digestion, pyrolysis, and bio-mechanical treatment. Mr. West's presentation entitled, "Marketing and Implementing Emerging Waste Conversion Technologies in the United States: a practical approach", will address the unique challenges in marketing services and products in the United States due to the disparate laws governing the implementation of waste conversion technologies from state to state and even from municipality to municipality.

A burgeoning demand for clean, affordable alternatives to landfilling and other traditional forms of waste disposal has spawned an ever-growing private industry that is focused on the development of waste conversion technologies. Realizing the competitive nature and unusual challenges of successfully marketing services and products in the U.S., members of the Congress's speakers program selected Attorney West to address this topic to the international audience. He will be joined by PLDW Associate Thomas R. Gonnella to lead a discussion on the various legal challenges in the U.S. which range from state procurement laws to local land use laws, and include other factors, such as local acceptance, waste aggregation problems, and environmental group opposition.

“Without a practical, working knowledge of how to deal with the unique issues facing a particular community involved, companies promoting conversion technologies will find difficulty marketing their products and services to even the most well-intentioned local governments,” said Mr. West. “Our focused presentation to this prestigious audience will be to provide information that will support a business strategy into the U.S. market of solid waste management.”

Attorney West is a nationally recognized municipal infrastructure attorney and a frequent lecturer on the matter. He is a highly experienced lawyer in the areas of public-private partnerships; water and wastewater law; solid waste management; alternative energy projects; procurement law; and design-build-operate projects. He routinely represents government agencies in many parts of the United States dealing with the challenges associated with municipal infrastructure projects and related legislation required for undertaking alternative procurements and design-build and design-build-operate projects.

The PLDW Municipal Infrastructure Team delivers responsive, cost-effective and strategic legal counsel and guidance to states, counties, municipalities and public authorities across the country seeking solutions to complex infrastructure needs. The firm’s Municipal Infrastructure attorneys provide legal advice to public entities involved in the construction and improvement of all types of public facilities, including water and sewer facilities, solid waste management, municipal buildings, recreational facilities, and other public infrastructure projects. The Team draws upon in-depth experience in multiple areas of law, as well as our knowledge of public finance, project management, real estate, contract administration and other disciplines to solve complicated legal issues on municipal projects from conception to completion. Whether a project involves financing, structuring contract documents, alternative project delivery methods such as design-build, or the creation of comprehensive public-private partnerships as it relates to a public project, PLDW attorneys deliver the fullest range of legal services to clients nationwide. For more information about the firm’s Municipal Infrastructure Team, contact Mr. West at twest@pldw.com or call 914-898-2497. To learn more about PLDW, contact David C. Sweet, Director of Administration, at dsweet@pldw.com or call 401-824-5100, or visit www.pldw.com.

About Pannone Lopes Devereaux & West LLC

The attorneys and staff at Pannone Lopes Devereaux & West LLC (PLDW) are committed to developing practical and cost-effective solutions while also being supportive of the community in a meaningful way. With offices in Rhode Island, Connecticut, Massachusetts, New York and Florida, PLDW has developed a business model that combines international expertise with a more cost-effective delivery system that involves cross training of lawyers and a more practical approach to problem solving. The primary areas of practice for the firm include administrative, corporate and municipal law, civil litigation, employment law, government relations, real estate and commercial lending and estate planning and special masterships. The partners demand of themselves and those on the PLDW team, an unparalleled sense of urgency and responsiveness which is derived from an authentic appreciation for their clients and the community in which they serve. For more information, visit www.pldw.com.